

## Deal Registration Form

- To register a lead for Distology, please complete the following fields, which are mandatory within our CRM system.
- PLEASE NOTE: Deal registrations must have a tangible next action of either scheduled demo, call or meeting to be qualified.

<b>Company Details</b> End User	
<b>Contact Name</b>	
<b>Job Title</b>	
<b>Telephone No.</b>	
<b>Email Address</b>	
<b>Head Office Location</b>	
<b>No. Employees, Devices, Users</b>	
<b>Opportunity Details:</b>	
<b>Requirement &amp; Main Drivers</b> Main Drivers in Conversation so far	
<b>Applications &amp; Total No.</b>	
<b>Next Action</b> Demo, Meeting, Call	
<b>Budget</b> Numbers, Agreed, Who	
<b>Authority</b> Decision Maker	
<b>Timescale</b> Implemented By	