**Deal Registration Form**

To register a lead for Distology, please complete the following fields, which are mandatory within our CRM system.

* PLEASE NOTE: Deal registrations must have a tangible next action of either scheduled demo, call or meeting to be qualified.

|  |  |
| --- | --- |
| Company Details  End User |  |
| Contact Name |  |
| Job Title |  |
| Telephone No. |  |
| Email Address |  |
| Head Office Location |  |
| No. Employees, Devices, Users |  |
| **Opportunity Details:** | |
| Requirement & Main Drivers  Main Drivers in Conversation so far |  |
| Applications & Total No. |  |
| Next Action  Demo, Meeting, Call |  |
| Budget  Numbers, Agreed, Who |  |
| Authority  Decision Maker |  |
| Timescale  Implemented By |  |